

# WHAT TO EXPECT FROM A REGISTERED MUNGBEAN PROCESSING ESTABLISHMENT

## 1. SCHEDULE OF FEES

AMA Registered Processing Establishments provide growers with a clear schedule of fees. This enables you to identify your operational cost structure and gives a better indication of net returns that are likely to be achieved. The schedule will set out fees for:

- weighbridge
- cleaning and grading
- bags, bagging and packing of containers.

It may also set out fees for:

- fumigation for insects
- storage
- a laboratory analysis report
- drying or aeration if above 13% moisture
- pre-cleaning.

## 2. REALISTIC ASSESSMENT OF LIKELY PRICE AND QUALITY ON DELIVERY

AMA Registered Processing Establishments will offer a realistic appraisal of price and quality of your mungbeans at the time of delivery. It is important that samples submitted for appraisal are a true and representative sample of the whole line.

**No. 1 grade Australian mungbeans**



All purchase pricing will be structured on a machine dressed, bagged, clean-seed basis ex-store.

The producer is responsible for the costs associated with grading, bagging, testing and possibly others. These costs will be outlined in the schedule of fees.

By having your sample appraised at an AMA Registered Processing Establishment you will be accessing a network of expertise, including standardised samples and current market information. Prices can fluctuate over time depending on currency variations and the supply and demand situation.

## 3. GRADING REPORT

Upon completion of grading, the AMA Registered Processing Establishment will supply a grading report that is comprehensive and easy to understand. It will also identify the lot or line number that has been allocated at grading.

A grading report should contain the following details:

- receival date
- receival weight
- clean-seed (graded) weight
- gradings (saleable offal) (tonnage and %)
- trash (non-saleable offal) (tonnage and %)

Additional general comments may also be provided in the grading report.

**Processing grade Australian mungbeans**



## 4. MINIMISING DETERIORATION IN STORAGE

AMA Registered Processing Establishments handle mungbeans in accordance with accepted AMA standards. This can include the use of aerated silos and soft handling techniques such as conveyor belts. They have a documented pest management program in place. These procedures are designed to minimise deterioration in storage and handling, and maximise returns to the grower.

## 5. FINANCING

Prior to delivery, the AMA Registered Processing Establishment will provide an indication of a realistic time frame for the sale and payment of your crop.

They will provide a timeline of the following events:

- intake receival date – agreement of when you can deliver into store
- storage prior to grading – estimated time in storage until grading
- grading and packaging – time taken to process your line
- sale date – explanation of market forces and the likely marketing programme and sale date
- payment options will be made clear to you.

Payment options may include:

- Payment linked directly to the completion of sale.
- Part payment prior to sale of product.
- Early payment, regardless of the sale date.

**Manufacturing grade Australian mungbeans**



## 6. VENDOR DECLARATION

Your AMA Registered Processing Establishment will provide you with a vendor declaration form to complete. Vendor declarations help to maintain the clean, green image of Australia's mungbean industry by providing traceability and accountability of the product. This assists with the marketing of your crop and provides growers with some protection against litigation.

## SUPPLY CHAIN CONFIDENCE

Producer confidence in both the production and marketing of mungbean is crucial for the continued growth of the Australian mungbean industry.

To build this confidence, the AMA encourages uniformity in packing and marketing processes. The *Code of Practice for AMA Registered Mungbean Processing Establishments* supports this.

AMA Registered Processing Establishments seek to provide you, the grower, with vital marketing information and a premium service.

You should expect to receive information concerning the likely grade and price range for your product and details of processing costs and payment options. In addition, your marketer should provide an indication of the time it may take to market your product and the effect of market influences on the sale.

More information on marketing your mungbean crop will be found in another leaflet in this series – *Marketing Your Mungbeans*.

This Code of Practice is an initiative of the AMA and is fully backed by this industry organisation. All signatories to the Code have agreed to meet the terms and conditions set out in the Code. A list of complying AMA processors can be found on the AMA's website.

Producers who have concerns about any aspects of the industry or an AMA member, are encouraged to contact the AMA.



[www.mungbean.org.au](http://www.mungbean.org.au)



### TO CONTACT US:

You can visit our website [www.mungbean.org.au](http://www.mungbean.org.au) for more information and details of AMA Executive Members.

#### Disclaimer

Any recommendations, suggestions or opinions contained in this publication do not necessarily represent the policy or views of the Australian Mungbean Association (AMA).

No person should act on the basis of the contents of this publication without first obtaining specific, independent professional advice.

The AMA will not be liable for any loss, damage, cost or expense incurred or arising by reason of any person using or relying on the information in this publication.

AUSTRALIAN MUNGBEANS

# Mungbean Processor Code of Practice



AUSTRALIAN  
MUNGBEAN  
ASSOCIATION